

Corp. Office: 1st to 4th Floor, SM House, 11, Sahakar Road, Vile Parle (East), Mumbai - 400 057. Tel.: (91-22) 6726 1000 Fax: (91-22) 6726 1068 E-mail: info@guficbio.com, CIN No. L24100MH1984PLC033519

269/LG/SE/NOV/2019/GBSL

03rd December 2019

To
The Manager (CRD)
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort, Mumbai – 400 001

Scrip Code: 509079

Dear Sirs,

To The Manager National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Symbol: GUFICBIO

# <u>Sub: Outcome of the Board of Directors Meeting for the quarter and half year ended September</u> 30, 2019

Pursuant to the provisions of Regulation 30 and 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors of the Company at its meeting held today i.e Tuesday, December 03, 2019 inter alia considered and approved the Un-audited Financial Results of the Company for the quarter and half year ended September 30, 2019, which are enclosed herewith along with the Limited Review Report received from the Statutory Auditor of the Company on the said Un-Audited Financial Results.

The meeting of the Board of Directors commenced at 08.00 p.m. and concluded at 10.00 p.m.

Kindly take the same on record.

Thanking You,

Yours truly,

For Gufic Biosciences Limited

Ami Shah

Company Secretary & Compliance Officer

Membership No. A39579

#### **GUFIC BIOSCIENCES LIMITED**

Regd. Office : 37, Kamala Bhavan II, S. Nityanand Road, Andheri (East), Mumbai - 400069 (CIN- L24100MH1984PLC033519)

Website - www.gufic.com, email - info@guficbio.com, Ph-022 67261000, Fax - 022 67261068

(Rs. in Lakhs except EPS)

TO PERSON			Statement of Standalone Unaudited Financial Results for	The second second	CARTINE STATE OF THE STATE OF T	Control of the Contro			
1]				Quarter Ended			Half Year Ended		Year ended
	S	r. No.	Particulars	30-Sep-19	30-Jun-19	30-Sep-18	30-Sep-19	30-Sep-18	31-Mar-19
				Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	1		INCOME						
		а	Revenue from operations	8,602.54	9,239.07	9,242.09	17,841.61	17,120.29	35,076.96
		b	Other Income	161.04	102.18	69.79	263.22	102.56	417.22
			Total Income	8,763.58	9,341.25	9,311.88	18,104.83	17,222.85	35,494.18
	2		Expenses						
		а	Cost of Materials consumed	3,792.32	2,302.45	4,521.49	6,094.77	7,853.02	12,715.73
		b	Purchase of stock-in-trade	1,255.75	1,352.56	873.67	2,608.31	1,456.33	3,984.34
		c	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(464.06)	671.41	(124.62)	207.35	(131.77)	1,377.25
		d	Employee benefits expense	1,362.53	1,298.14	977.06	2,660.67	2,174.31	4,684.90
		e	Finance Cost	350.38	Water Care Concern	246.94	627.47	441.68	1,016.13
		f	Depreciation and amortisation expense	264.68			385.06	195.44	464.6
		g	Other expenses	1,636.88	2,400.44	1,764.95	4,037.31	3,654.10	7,716.2
		3	Total Expenses	8,198.47	8,422.47	8,360.19	16,620.95		31,959.2
	3		Total Profit / (Loss) before exceptional and tax (1-2)	565.10		951.69	1,483.88		3,534.9
	4		Exceptional Items	303.10	010.10	001.00	1,100.00	1,0,0	0,001.0
	5		Total Profit / (Loss) Before Tax	565.10	918.78	951.69	1,483.88	1,579.74	3,534.9
	6		Tax expense	303.10	310.70	301.00	1,400.00	1,070.74	0,004.0
			Current Tax	43.00	377.00	333.93	420.00	517.73	1,152.83
			Deferred Tax	91.75		-0.40	(47.56)	74.38	182.0
			Short/(excess) Tax Provisiopn of Earlier Years	0.00		-0.40	0.00	0.00	5.9
			Total Tax Expenses	134.75		332.99	372.44	592.11	1,340.8
	900 T		Net Profit/(Loss) for the period from continuing operations	134.75	237.03	332.33			
	7			430.35	681.09	618.70	1,111.44	987.63	2,194.0
	8		Total Profit (Loss) for period	430.35	681.09	618.70	1,111.44	987.63	2,194.0
	9		Other Comprehensive Income (OCI)						
			Items that will not be reclassified to profit and loss	(213.60)	0.00	0.00	(213.60)	0.00	(2.24
			Less: Income tax relating to items that will not be reclassified to profit or (loss)	53.76	0.00	0.00	53.76	0.00	0.0
		2	Other Comprehensive Income / (Loss) (net of taxes)	(159.84)	0.00	0.00	(159.84)	0.00	(2.24
	10		Total Comprehensive Income	270.51	681.09	618.70	951.60	987.63	2,191.8
	11		Reserves						6,756.4
	12		Details of Equity Share Capital						
			Paid-up equity share capital	778.30	778.30	778.30	778.30	778.30	778.3
			Face Value of equity share capital (Rs.)	1.00	1.00	1.00	1.00	1.00	1.0
	13		Earning per equity share						
		i	Basic earnings/(loss) per share from continuing and discontinued operations	0.55	0.88	0.79	1.43	1.27	2.8
		ii	Diluted earnings/(loss) per share from continuing and discontinued operations	0.55	0.88	0.79	1.43	1.27	2.82





## **GUFIC BIOSCIENCES LIMITED**

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	Particulars	As at September 30,	As at March 31, 2019
2]		2019 (Unaudited)	(Audited)
	ASSETS		
	Non-Current Assets		
	Property, plant and Equipment	3,101.60	2,408.18
	Intangible Assets	61.70	36.6
	Capital Work-in- Progress	1,164.25	962.6
	Right-of-use assets	867.23	2
	Financial Assets		
	i. Investments	0.50	0.5
	ii. Loans	450.10	423.4
	iii.Other Financial Assets	367.32	359.7
	Deferred Tax Assets (Net)	170.28	68.9
	Other Non-Current Assets	644.96	442.6
	Total Non-Current Assets	6,827.94	4,702.6
	Current Assets		
	Inventories	9,302.95	9,428.4
	Financial Assets	1	PM AV A IN A IN
	i. Trade Reciveables	9,026.42	10,318.0
	ii. Cash & Cash equivalent	391.63	366.1
	iii. Bank Balances	431.28	393.3
	iv. Loans & Advances	15.41	3.0
	Other Current assets	4,883.55	2,742.3
	Total Current Assets	24,051.24	23,251.3
	TOTAL ASSETS	30,879.18	27,953.9
	EQUITY AND LIABILITIES		
	Equity		6200
	Equity Share Capital	778.30	778.3
	Other Equity	7,668.71	6,756.4
	Total Equity	8,447.01	7,534.7
	Liabilities		
	Non-Current Liabilities		
	Financial Liabilities	1 705 10	4 404
	i.Borrowings	1,735.40 477.75	1,131. 468.
	ii. Other Financial Liabilities	512.26	185.
	iii.Provisions	881.62	103.
	iv. Lease liability Total Non- Current Liabilities	3,607.03	1,784.
	Current Liabilities		
	Financial Liabilities		
1	i. Borrowings	8,718.30	
1	ii. Trade & Other Payables	7,297.48	
	iii. Other Financial Liabilities	1,250.87	1,108.
	Provisions	467.89	336.
	Other Current Liabilities	506.96	
	Current tax liabilities (Net)	583.63	
	Total Current Liabilities	18,825.14	18,634.
15	Total Liabilities	22,432.17	20,419.
for Id	entification Only		
	TOTAL EQUITY AND LIABILITIES	30,879.18	27,953.



Chartered Accountants

#### Gufic Biosciences Limited Statement of cash flows for the Half-year ended September 30, 2019 All amounts are in Rs. Lakhs unless otherwise stated For the Half-Year ended For the Half-Year ended 3] September 30, 2019 September 30, 2018 Particulars (Unaudited) (Unaudited) A. Cash flows from operating activities Profit for the half year ended 1,111.43 987.63 Adjustments for: Income tax expense recognised in profit or loss 372.44 592.11 385.06 195.44 Depreciation Interest income on fixed deposits with banks (13.51)(12.31)Interest income on financial assets carried at amortised cost (30.50)(21.19)Interest costs on financial liabilities measured at amortised cost 627.47 441.68 Non Current Security Deposits at amortised cost 27.35 19.88 Sundry credit balances written back (55.15)40.18 Operating profit before movments in the working capital 2424.61 2243.42 Movements in working capital: (Increase)/decrease in trade and other receivables (868.40) (2039.06)(Increase)/decrease in inventories 125.51 (211.04)Increase/ (Decrease) in trade and other payables (88.27)(614.58)(831.16)(2864.68) Cash generated from operations 1.593.44 (621.26)Income taxes paid (256.43)(63.44)Net cash generated by operating activities (A) 1337.01 (684.70)B. Cash flows from investing activities Purchase of property, plant and equipments including capital advances (1,373.09)(209.64)Purchase of intangibles (29.98)Sale of property, plant and equipments 0.32 Balance in earmarked accounts (33.06)(52.65)Interest income on fixed deposits with banks 8.62 20.19 Net cash (used in)/generated by investing activities (B) (1,427.19)(242.10)C. Cash flows from financing activities Proceeds from borrowings 943.03 1,503.99 Repayment of borrowings (37.82)(374.56)Processing Fees Paid (6.56)(3.32)Payment for Lease Liabilities (115.12)Dividends paid on equity shares (46.90)(7.71)Interest paid (620.98) (425.37)Net cash used in financing activities (C) 115.65 693.02 Net increase in cash and cash equivalents (A + B + C) 25.48 -233.78 Cash and cash equivalents at the beginning of the year 366.15 373.92 Cash and cash equivalents at September 30, 2019 391.63 140.14

Signed for Identification Only

Chartered Accountants



#### 4] Notes:

- 1 The above financial results have been prepared in accordance with the Companies (Indian Accounting Standards), Rules, 2015 (Ind AS) as amended, prescribed under section 133 of the Companies Act. 2013, read with rules issued thereunder.
- 2 The above Results for the quarter ended September 30, 2019 have been reviewed by the Audit Committee and approved by the Board of Directors at their meetings held on December 03, 2019. The Statutory Auditors have carried out limited review of the results for quarter and Half-year ended September 30, 2019
- 3 The Company's business activity falls within a single operating segment i.e., Pharmaceuticals
- 4 The Board of Directors of the Company as its Board meeting held on March 25, 2019 approved the Scheme of Amalgmation of Gufic Lifesciences Private Limited with the Company and their respective shareholders and creditors, subject to sanction of shareholders, Stock exchange, National Company Law Tribunal and other regulatory authorities. The Company has filed the application for approval with the Securities & Exchange Board of India and Stock Exchanges where the shares of the company are listed i.e. BSE Limited and National Stock Exchange of India Limited. The Observation letter for the same is awaited.
- The Hon'ble National Company Law Tribunal ("NCLT"), Mumbai Bench, vide its orders dated 22nd October, 2019 and 25th October, 2019 had admitted the petition filed by one of the Operational creditors, for initiating Corporate Insolvency Resolution Process against the Company and appointed Mr. Indrajit Mukherjee as the Interim Resolution Professional ('IRP') in the matter. The said orders have been recalled by the NCLT vide its order dated 3rd December, 2019. Mr. Indrajit Mukherjee has been discharged from his role as the IRP vide the aforesaid order. In view of the aforesaid, the management has now been restored back to the Board of Directors of the Company.
- 6 Effective 1 April 2019, the Company adopted Ind-AS 116, on lease contracts existing on 1 April 2019 using the modified retrospective method with Right-of-use assets recognized at an amount equal to the lease liabilities in the balance sheet. Accordingly, comparatives for the year ended 31 March 2019 have not been retrospectively adjusted. On transition, the adoption of the standard resulted in recognition of Right-of-use assets (ROU) of Rs. 996.73 lakhs and lease liabilities of Rs. 996.73 lakhs.
- 7 The Government of Indian, on 20th September 2019 vide the Taxation Laws (Amendment) Ordiance 2019, inserted a new section 115BAA in the Income Tax Act, 1961 which provides an option to the company for paying income tax at reduced rates subject to compliance of the conditions stipulated therein. The Company has opted for the said section and accordingly computed tax expenses for the three months and six months ended 30th September 2019. The company has also re-measured its Deferred Tax Assets.
- 8 SEBI (Securities and Exchange Board of India) vide notification dated 9 May 2018 mandated submission of the statement of cash flows by way of a note as part of the half yearly financial results w.e.f 1 April 2019. Since this is the first period of the year of the requirement for submission of the statement of cash flows and as there is no specific gudiance by SEBI, the comparative information has been provided for the previous half yearly period ended September 30, 2018

9 Previous year figures have been regrouped/ rearranged, wherever considered material and necessary to confirm to the current period presentation.

For GUFIC BIOSCIENCES LIMITED

PRANAV CHOKSI Director

PIN: 00001731

DATE !- 03/12/2019

PLACE: MUMISAI

Signed for Identification Only

Chartered Accountants



212 A–203, Rewa Chambers Sir Vithaldas Thackersey Marg Mumbai – 400 020

Tel. : (91–22) 2203 5405 (91–22) 2200 1436

Website: www.shr.co.in

Certificate No: SHR/GBSL/1081/19 - 20

Independent Auditor's Report on Unaudited Quarterly Standalone Financial Result of Gufic Biosciences Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors Gufic Biosciences Limited Mumbai

#### 1 Introduction

We have reviewed the accompanying statement of unaudited Standalone of Financial Results of <u>GUFIC BIOSCIENCESLIMITED</u>('the Company") for the period ended <u>September 30, 2019</u>, attached herewith, (the "Statement"), being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

This statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 (the "Act"), read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to issue a report on the Statement based on our review.

#### 2. Scope of Review

We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India (ICAI). A review of the interim financial information consists of making inquiries, primarily of company personnel responsible for the financial and accounting matters, and applying analytical and other review procedure. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143 (10) of the Companies Act, 2013 and consequently does not enable us to obtain assurances that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### 3. Conclusion

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited standalone financial resultsprepared in accordance with the recognition and measurement principal laid down in the aforesaid Indian Accounting Standards and other recognized accounting practicesand policies generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S H R & CO Chartered Accountant

FRN: 120491W

Deep N Shroff

Partner

M. No: 122592

UDIN:19122592 AAAA9H3945 Mumbai, dated December 3, 2019.

> 212A/203, Rewa Chambers, Sir Vithaldas Thakersey Marg, Mumbai - 400 020.



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#### **GUFIC BIOSCIENCES LIMITED**

### MANAGEMENT REPORT FOR QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2019

#### Highlights of H1 2019

All in Rs	H1 2019	H1 2018	Q2 2019	Q2 2018	Q1 2019
Total Income	181.05	172.22	87.64	93.12	93.41
EBITA	24.96	22.17	11.80	12.99	13.16
Percentage	13.79	12.87	13.46	13.95	14.09
PBT	14.84	15.80	5.65	9.52	9.19
Percentage	8.20	9.17	6.45	10.22	9.84
PAT	11.11	9.88	4.30	6.19	6.81
Percentage	6.14	5.74	4.91	6.65	7.29

- This year the company has strictly implemented and narrowed the credit terms which has impacted the sales in this quarter. 6 % of the quarter revenue has been postponed or suspended in case of the contract manufacturing division.
- Also as per IND AS a part of the company's export revenue will be captured in Quarter 3.
- There has also been a sizeable value of validation batches written off via consumption.
   These stocks will be written back at time of sales once registration is obtained for the respective countries as per their shelf life and expiry.
- All the above 3 factors have contributed in reduction of revenue and profit in Quarter 2 and in some cases postponement of part revenue to Quarter 3.
- Positive cash flow and sharper controls has been the main focus of the company this year.
   We estimate a substantial increase in Net operating cash flow this year due to the increased controls.



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Company's growth in the domestic business continues and from a rank of 98 in the month
of June, Gufic has moved to a rank of 95 as per September 2019 (as per IQVIA – ORG IMS).
Growth continues to happen in the range of 22% YoY

	% Growth H1 2019 Vs H1 2018
Division	
Nutraceutical and alternate medicine	6
Spark ( Pediatric and Gynecology)	15
Criticare	14
Criticare Life	33
Ferticare	23
Ferticare Life	NA (launched in October 2018)
Per Man Productivity	26

- Company is awaiting NOC for conducting trials for Dalbavancin injection which is the first time in India
- Company has received patent for Levosimendan injection which will be a focus in the international market
- Gufic Lifesciences Limited has submitted one dossier in the Germany market this quarter and has initiated registrations in Brazil, Ukraine and South Africa for two, six and four dossiers
- Division of Gufic Stridden which handles emerging markets has seen their sales of this
  quarter pushed to the next quarter as per IND AS. Quarter 3 should account for these
  sales.
- Contract Manufacturing business has taken a major hit in this quarter as narrow credit terms and cancellation of orders due to risky credit has taken its toll. This will remain an issue this year and we are hopeful that our branded business, exports and API growth shall compensate this by the end of the year.
- Company API's division, though being at a small base, has grown by 63% YoY





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- Company has also signed in licensing agreements for some innovative and exclusive in this quarter which will be part of the Aesthetic Derma division due for launch in April 2020 which will complement the Botulinum toxin basket
- Company has also initiated trials and post marketing clinical studies for Nulip (anti viral product), WH5 (wound management) and Nucart (osteo arthritis). This will help the market expansion in new therapeutic arears and doses.

Place: Mumbai

Dated: December 3, 2019

